



## DANIEL G. ARANA

Director

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Nogales, Arizona

Daniel Arana serves in our business and finance law group, where he focuses primarily on agribusiness, international trade and tax law, international transactions, and mergers and acquisitions. Most of his clients are companies in Mexico that open operations in the United States. Leveraging his vast experience as a business lawyer, he acts as a general counsel for these corporations, assisting them with business dealings, keeping them in compliance and partnering to ensure every legal aspect of their needs are met. The majority of these organizations are produce distributors and transportation companies looking for legal support for their U.S. distribution, as well as domestic companies looking to service Mexico and the United States.

A native of Nogales, Arizona, and the son of attorneys, Daniel studied business and accounting as an undergrad, but the lure to help people through studying the law prompted him to embark on his career as a business attorney. Along with his Juris Doctor degree, he also earned a certificate in international trade and business law. Fluent in Spanish, Daniel takes great pride in becoming an integral member of his clients' teams, knowing their businesses, families and culture, and guiding them to success through what naturally becomes long-term relationships.

Outside of his work as an international business attorney, spending time with his wife and three kids recharges Daniel's batteries, and he is also involved in his church and several local nonprofit organizations. Golfing, biking, exercising and running are the ways Daniel stays fit and on top of his game.

### EDUCATION

- J.D., *cum laude*, University of Arizona, James E. Rogers College of Law
- B.S., *summa cum laude*, Business Administration and Accounting, University of Arizona, Eller College of Management
- Certificate in International Trade and Business Law, University of Arizona
- Judicial Law Clerk, U.S. Bankruptcy Court, District of Arizona

### AREAS OF PRACTICE

- Agribusiness
- Business and Finance
- Corporate Law
- Estate Litigation
- Estate Planning
- Private Client and Wealth Law
- Trusts and Estates

### ARTICLES AND PRESENTATIONS

- Podcast, "5 Things to Know About Cross-Border Trade with Mexico," Fenn.Talks Podcast, August 26, 2021
- Quoted, "The Law and Your Business," *InBusiness*, June 2019
- Author, "Importers of Fresh Tomatoes From Mexico Should Plan For Increased Cost of Doing Business," Fennemore Client Alert, May 23, 2019
- Panelist, "Cross-Border Lending to Mexico: Securing the Repayment of Loans Through Registration," National Law Center for Inter-American Free Trade and the Consulate of Mexico, May 2016

## PROFESSIONAL AND COMMUNITY ACTIVITIES

- Member, State Bar of Arizona

## ADMISSIONS

- Arizona
- Arizona Federal Court

## LANGUAGES

- Spanish, Fluent