



## **MATTHEW MARTIN**

Matthew J. Martin is a Director in Fennemore's Real Estate practice group, bringing more than twenty years of practical legal, land use, and property management experience in commercial and multi-family real estate.

Prior to becoming a lawyer, Matt worked for an urban developer, with a focus on multi-family residential projects, including urban neighborhood high-rise condominium conversions, and was involved in property management, and the sales and construction teams, where he learned all the different facets involved in the project. This hands-on background has given Matt a deep understanding of real estate operations, enabling him to offer strategic, business-minded legal guidance to his clients.

Once an attorney, Matt has served in both in-house and outside counsel roles working primarily for developers, such as national REITs and private developers, while also representing various regional and national retailers. He possesses in-depth knowledge of the complexities involved in developing and leasing retail projects, with a focus on expeditious and focused service for his clients. Matt, due in part to his in-house experiences, such as leading legal service teams and working with the various departments within real estate companies, approaches each of his clients with a "shoulder-to-shoulder" mentality and seeks to not only successfully complete transactions but support his clients to achieve success following the completion of each transaction.

Before joining Fennemore, Matt was a partner at a boutique real estate law firm, where he advised clients on a wide range of commercial matters, with a focus on retail. He also served as Senior Real Estate Counsel for a prominent private developer, supporting multiple development teams by drafting and negotiating purchase agreements, lease and occupancy agreements, and various land use agreements—including reciprocal easement agreements (REAs) and instruments related to incentive programs for both redevelopment and new construction projects.

## **EDUCATION**

- J.D., Loyola University Chicago School of Law

- B.B.A., University of Iowa

## **AREAS OF PRACTICE**

- Real Estate

## **ADMISSIONS**

- Tennessee
- Illinois