FENNEMORE

NICHOLAS H. THOMPSON

Director

Business & Finance

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"Do what you can, with what you have, where you are."
- Theodore Roosevelt

NICHOLAS H. THOMPSON

Nicholas Thompson is a seasoned mergers and acquisitions, business, tax, and trusts and estates attorney who counsels business owners, companies, and private investment funds through every stage of the business lifecycle, with a distinct emphasis on business sales and succession planning. He is also Co-Chair of Fennemore's Mergers and Acquisitions group. His transactional practice is centered on seller-side M&A representation, where he guides clients through the complexities of selling their businesses, from strategic preparation and due diligence to negotiation, tax structuring, closing, and post-closing transitions.

Nick's clients span a wide spectrum of industries, including professional services, software and technology, construction, manufacturing, distribution, retail, and real estate. Known for his clear and practical guidance, Nick helps business owners navigate high-stakes transactions while aligning deal structures with their long-term financial and legacy goals.

Beyond M&A, Nick maintains a robust trusts and estates practice, often serving business owners and multi-generational families whose estate planning needs intersect with business succession. He designs comprehensive wealth transfer strategies that preserve legacy while achieving tax efficiency.

Nick also serves as outside general counsel to privately held businesses and nonprofits, advising on entity formation, corporate governance, operational matters, and reorganizations. His background in tax law, supported by an LL.M. in taxation, enables him to integrate sophisticated tax planning into transactional and exit strategies, ensuring clients optimize outcomes and minimize tax burdens.

In addition, Nick represents clients in tax disputes before the Colorado Department of Revenue, the Internal Revenue Service, and the U.S. Tax Court.

When not practicing law, Nick enjoys golf, running, traveling, reading about history, and watching sports.

EDUCATION

LL.M., Taxation, University of Denver

J.D., University of Denver

Scholastic Excellence Award for Highest Academic Performance in Scientific Evidence, Sturm College of Law

Scholastic Excellence Award for Highest Academic Performance in American Legal History, Sturm College of Law

B.A., Duke University

AREAS OF PRACTICE

Business & Finance

Family Office & Private Client Attorneys

Mergers & Acquisitions

Tax Law

Trusts & Estates

Estate Planning

General Counsel Services

REPRESENTATIVE CASES

Served as legal counsel to Xybix, a leading designer and manufacturer of ergonomic workstations and control-room furniture built for mission-critical, 24/7 environments, in its acquisition by Highland Rim Capital.

Served as the exclusive legal advisor to the CFO Project in its acquisition by Broadtree Partners, supporting its goal to expand its community as the demand for business finance expertise continues to grow.

Represented Argus Professional Storage Management, LLC in its combination with SmartStop Self Storage REIT, Inc. (NYSE: SMA).

Represented L&R Pallet Service, Inc. in a $30 million asset purchase and sale of its business to Kamps, Inc.

Represented Colorado Premier Restoration, Inc. in a $47.5 million asset purchase and sale of its business to BMS CAT of Colorado, LLC.

Represented Tri County Fire Protection, Inc. in a $10 million asset purchase and sale of its business to Pye-Barker Fire & Safety, LLC.

Advised national professional sports league regarding tax implications and cross-border legal issues related to expansion of league into Canada with the addition of a Toronto based team.

Serves as general counsel and advisory board member to one of the top five largest construction companies in Colorado.

Serves as general counsel and advisory board member to automotive dealership group that has been in business in Colorado for 100 years.

Represents numerous high net worth (excess of $50 million) individuals and families with complex and comprehensive estate and tax planning.

Represents a variety of investment funds through all phases of fund lifecycles, from structure, to formation, to investment, to liquidation.

AWARDS AND HONORS

Legal 500 Denver Elite, Corporate M&A Attorney Rankings, 2026

Best Lawyers in America®, Tax Law, 2025-2027

Colorado Super Lawyers Rising Star: Business/Corporate, 2021 – 2023

PROFESSIONAL AND COMMUNITY AFFILIATIONS

Colorado Bar Association, Tax Section, Executive Council Member

Denver Estate Planning Council

TaxForward (formerly Future Tax Leaders)

The Exiter Club

ARTICLES AND PRESENTATIONS

Author, "Let go of your EGO: How delegation drives business value," Denver Business Journal, August 1, 2026

Co-Author, "Business Contracts in 2025: Straightforward Answers for Nuanced Situations," Fennemore Blog, August 14, 2025

ADMISSIONS

Colorado

United States Tax Court